



# Expert-led workshops designed to empower business success



## AT A GLANCE

Our **hyper-converged infrastructure (HCI)** workshop is a free offering for customers interested in evaluating one or more HCI solutions available in the marketplace today. You may opt for a full day, half-day, or custom HCI workshop.

Each workshop is delivered by an expert panel and begins with an introduction to HCI, followed by a strategic whiteboard session to identify your company's unique requirements and business objectives. Next, through a combination of product presentations, software demonstrations and open discussions, we'll highlight how each HCI solution utilizes the latest advances in virtualization, storage, networking, automation, management, data protection and disaster recovery to help your organization evolve and become more agile.

We'll wrap up with a discussion on the current state of the HCI market. Expect to walk away from this workshop with the business and technical information you need to make an informed buying decision.

## REASONS TO ATTEND

- To learn what hyper-converged infrastructure (HCI) really is and how it came to be
- To participate in a whiteboard session with our team of solution architects to discuss your current environment and business requirements
- To examine HCI's benefits, challenges and use cases
- To explore the different HCI architectures and understand their strengths and weaknesses
- To receive a technical product deep dive and demo of software interfaces for each HCI solution
- To perform a comprehensive feature and functionality comparison across HCI solutions
- To understand who the HCI leaders, visionaries, challengers and niche players are and how they are measured
- To obtain an independent, HCI market analysis
- To evaluate HCI solutions from different vendors to determine if they are a fit for your organization

## WHO SHOULD ATTEND

- Managers
- Architects
- Engineers
- Administrators
- Technical decision makers

To learn more, contact your SHI Account Executive or visit [SHI.com/CIC](https://www.shi.com/CIC).



HCI SOLUTIONS IN THE CUSTOMER INNOVATION CENTER - TO LEARN MORE, VISIT [SHI.COM/CIC](http://SHI.COM/CIC)



### FULL-DAY WORKSHOP AGENDA

8:30-9:00 a.m.	Registration, Check-in, and Breakfast	1:15-2:15 p.m.	HCI Solution #3
9:00-10:00 a.m.	HCI Overview and Whiteboard Discovery Session	2:15-3:15 p.m.	HCI Solution #4
10:00-10:15 a.m.	Break	3:15-3:30 p.m.	Break
10:15-11:15 a.m.	HCI Solution #1	3:30-4:30 p.m.	HCI Solution #5
11:15 a.m.-12:15 p.m.	HCI Solution #2	4:30-5:30 p.m.	HCI Market Analysis and Vendor Feature Comparison
12:15-1:15 p.m.	Lunch		

### HALF-DAY MORNING WORKSHOP AGENDA

8:30-9:00 a.m.	Registration, Check-in, and Breakfast	11:15-11:30 a.m.	Break
9:00-10:00 a.m.	HCI Overview and Whiteboard Discovery Session	11:30 a.m. - 12:30 p.m.	HCI Solution #2
10:00-10:15 a.m.	Break	12:30-1:30 p.m.	HCI Market Analysis, Vendor Feature Comparison, and Lunch
10:15-11:15 a.m.	HCI Solution #1		

### HALF-DAY AFTERNOON WORKSHOP AGENDA

11:30 a.m. - 12:00 p.m.	Registration, Check-in, and Lunch	2:15-3:15 p.m.	HCI Solution #2
12:00-1:00 p.m.	HCI Overview and Whiteboard Discovery Session	3:15-3:30 p.m.	Break
1:00-1:15 p.m.	Break	3:30-4:30 p.m.	HCI Solution #3
1:15-2:15 p.m.	HCI Solution #1	4:30-5:30 p.m.	HCI Market Analysis and Vendor Feature Comparison

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